



new directions

YOUTH AND FAMILY SERVICES

IMPACT REPORT 2022

July 1, 2021 – June 30, 2022

Agency Board of Directors

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Foundation Financials

INCOME
\$494,741

EXPENSES
\$357,745

93%

of donated dollars directly
benefits youth & families

At New Directions we continue to work hard to support the needs of children, youth, and families who often face very challenging situations. We strive to help others reach the goals and vision they set for their families. New Directions offers over twenty different services so people we work with can utilize the level of service that makes sense for their situation and their goals. We believe that all people can be successful and be independent of system involvement if we work together toward healing and skill building.

We believe in people!

Adequate and diversified services are always in jeopardy given state, local, and federal funding stresses and focus points. The health and welfare of our society and communities as a whole often relies on robust funding of support services. Long term, our future depends on all people being strong and able to address the sometimes daunting challenges they face. We owe this much to each of us. The New Directions staff continue to advocate for funding to meet the needs we see everyday. I hope you will be a partner with us in this effort.

Last year I talked about the partnership New Directions had with the talented folks at Gateway Longview under the umbrella of New View Alliance. We continue to enhance the partnerships we have and work toward efficiency and quality service. As we focus on best practices and evidence based models we will only improve our effectiveness and responsiveness.

We are proud of our commitment to our mission and honored to be able to serve thousands of people who need an ally, a support, or an advocate. Please join with us in this cause and take a moment to see some of the work that together, we have accomplished.

We look forward to your continued partnering with us.



In partnership with:



protect • enrich • give hope



JAMES W. CODER, MSW, LCSW-R
NEW DIRECTIONS CEO

COMMUNITY IMPACT

July 1, 2021 - June 30, 2022

Health Homes Services

637

families served throughout Western New York

Community Services

830

youth and families served throughout WNY by 9 different in-home programs

Behavioral Health Services

281

clients served by the Children's Clinic of WNY

416

served by Children & Family Treatment & Support Services

Residential Services

63

youth served on Randolph Campus

38

youth served on Wyndham Lawn Campus

29

youth served by Agency-Operated Boarding Homes

Foster Care & Adoption Services

86

children and young adults served in our Foster Care, Adoption, and Supervised Independent Living Programs

Education Services

127

residential and day students attended the Henrietta G. Lewis Campus School

18

students attended the Wayne A. Secord Therapeutic Preschool

AGENCY FINANCIALS

INCOME
\$28,732,851

Residential	\$12,144,731.43
Education	\$5,116,458.85
Community Services	\$3,939,782.85
Health Homes	\$2,884,090.28
Foster Care & SILP	\$1,460,155.27
Medical	\$1,381,927.15
Behavioral Health	\$1,805,705.16

EXPENSES
\$27,605,014

Program Related	\$24,413,040.00
General Operating and Administrative	\$3,191,974.00

13%

New Directions' general operating & administrative expenses

<25%

considered the nonprofit industry best practice for operating & administrative expenses

Time to 'Be Still'

Through New Directions' Adventure Recreation Program, youth receiving residential services are able to experience a wide variety of activities through a "challenge by choice" format. "Challenge by choice" means youth decide if and when to participate and that staff encourage youth to expand the limits of their comfort zone. We encourage youth to do their best and respect their decision to stop when they feel it is too much. By doing so, our staff empower youth and set them up for success by creating a safe space for them to learn the skills necessary to overcome future obstacles.

Kayaking is a favorite activity. With how busy the world is today, taking the time to experience nature with no distractions, often comes as a relief for many youth.

"We spent three days with four youth kayaking across 12 miles of the Allegheny Reservoir. Its vastness and simplicity make it one of my favorite places in the east; the perfect place to take youth to focus on our theme of 'Be Still,'" recalled Zachary Garber, Randolph Adventure Recreation Supervisor.

"On their own initiative the girls spent a lot of time sitting by the edge of the water, sometimes alone and sometimes in groups. The girls acknowledged that they rarely spend more than 15 minutes without some sort of distraction in their life," Garber continued, "The water gave them a chance to sit with their thoughts, a rock to fidget with, and the sound of water lapping at the shore."

Continued generosity from dedicated supporters makes these wonderful experiences possible!



LEGACY GIFTS

July 1, 2021 - June 30, 2022

David[^] and Martha Carnahan

James Cowe

The Edward and Verna Gerbic Family
Foundation

Grigg Lewis Foundation

James and Phila Ibaugh

Joanne and Frank Collins Charitable
Foundation

John H. Grace Foundation

The Margaret Dermitt Charitable Foundation

Martha H. Beeman Trust

R. Thomas and Christine O. Weeks

Love helping children and families?

Consider a legacy gift to New Directions. Talk with your financial and legal advisors, then contact us at 716.300.8113 or ldisbro@ndyfs.org. If you have already decided to leave us a gift, thank you, and please let us know!

New Services!

Welcome to Broadway House

In October 2021, New Directions Youth and Family Services, opened the door to Broadway House, a six-bed agency-operated boarding home (AOBH) located in Lancaster, NY. While residing at Broadway House, youth begin to acquire the tools needed for future success. For many youth that path includes a setting where they can attend public school, hold employment, participate in community activities, and make long-lasting connections. Broadway House works with youth and prepares them to transition to independence.

"Within this unique community-based program we have the privilege to serve youth and their families while providing youth an opportunity to thrive in a safe, home-like setting that supports them to develop and sustain positive lifelong family relationships," said Julie Tomasi, New Directions' Chief Operating Officer of Child Welfare Programs.



Increase engagement
in schooling and/or
GED programing



Increase employment
and possible careers



Improve stability in
living situations in safe
home-like settings
versus placements in
restrictive facilities



Learn problem-solving
and decision-making
skills for functioning
in home, school, work,
and community settings



Improve emotional
coping and self-
management skills



Lessen interference
from mental health
and/or substance use
problems



Improve interpersonal
skills and expand
relevant social supports



Decrease involvement
with the criminal
system and
incarceration

Erie County Raise the Age Program

In January 2022, New Directions introduced a Raise the Age program after being awarded funding from Erie County Department of Social Services.

Raise the Age utilizes an evidence-supported practice called the "Transition to Independence Process (TIP) Model[®]" that focuses on youth engagement, future planning, and skill building through a person-centered approach.

TIMBERWOLF GIVING CIRCLE

We extend our sincere thanks to the following individuals who donated \$250 or more to our annual fund between July 1, 2021 and June 30, 2022.*

Anonymous
Edward and Kari Arcara
James and Judith Coder
Mike and Jill Ervin
William and Bonnie Evert
Michael Gillotte
Connie Griffith
Kevin Joe
Linda Kane
Sal and Kay Marranca
J. Thomas McCarty
Jane Olson
United Way of Buffalo and Erie County
Zippo Manufacturing Co.



Spooktacular Celebrations!

Halloween is a big deal for youth at New Directions and Trunk or Treat celebrations were held on both the Lockport and Randolph Campuses!

Here, kids enjoy a safe and fun trick-or-treating experience, visiting cars decorated and hosted by staff in costumes. Each event had games, music, candy, and plenty of smiles!

WILDCAT GIVING CIRCLE

We extend our sincere thanks to the following individuals who donated between \$100 and \$249 to our annual fund between July 1, 2021 and June 30, 2022.*



Anonymous
Aslan Plumbing & Mechanical Services, Inc.

Larry C. Badgley

Bette J. Brunish

Mary-Louise Clark

Nannette M. Cosbey

Tobin and Leslie Disbro

Evening Optimist Club of Lockport

Dennis L. Franze

Carl and Ann Galante

Sally Guthrie

Hope United Methodist Women

John and Jean Huck

Megan A. Johnson

Nancy Kasprzak-Whitmore

Joan M. Loyacano

Susan J. Markel

Kevin P. Marracino

Mark Morales

Sylvia Moran

Jane B. Moslow

John and Claudia Newton

Michael and Marcia Perkins

Kevin Quattrone

Douglas and Marcia Rathke

Wayne and Lori Rhinehart

Paul and Lynda Sisti

Joseph L. Skrobacz

Sharon Strassel

Joan Waterstrat

Donna Wollenberg



Man vs. Wild

Wyndham Lawn youth participated in "Man vs. Wild."

The whole program runs for a few weeks and kids learn a variety of survival skills like fire-building, water collection and purification, shelter-building, leave-no-trace principles, and general navigation.

Simple shelters like the one pictured, when combined with tarps and leaves, can provide great protection from the rain. The kids tested that one week, when it rained or snowed almost every day!

Special thank you to our sponsors of \$100+

SPECIAL EVENTS

The 12th Annual Ed Krieger Memorial Golf Tournament



Jeremy and Erin Archer
The Buffalo 24
James and Judith Coder
Colecraft Commercial Furnishings
Dr. Green Lawn
Ed's Sisters –
Mary-Louise Clark,
Susan J. Markel,
Kathryn Searle
Falconer Repair Service
H.H. Rauh Paving Inc.

Holiday Valley Friday Night
Safety Patrol
Holiday Valley Safety Patrol
Jamestown Area Community FCU
LandPro Equipment LLC
Manning & Napier Advisors, LLC
Metallic Ladder Manufacturing Co.
John and Marjie Morris
New Directions Supervisors
Jane Olson
Pea Pod & Juniper

Randolph Legion Post 181
Patricia A. Sadowski
Salamanca VFW #5296
Catherine D. and Richard E. Shelley
Shults Auto Group
Silvestri Architects, PC
Steven and Anne Slavin
South Dayton Hotel/MJ's Tavern
VanRensselaer & Son Funeral Home
Scott Winterburn



14TH ANNUAL

BBQ & BREWS BASH

BACKYARD EDITION

On Tuesday, June 28, 2022, New Directions Youth and Family Services again joined forces with Gateway Longview for the BBQ & Brews Bash: Backyard Edition!

Ethan, a youth residing on the Randolph Campus, expertly emceed the event and shared his achievements at Randolph. The event raised \$54,500 in proceeds for the nearly 10,000 children we serve.

THANK YOU TO OUR GENEROUS SPONSORS

Alesco Advisors
Burke Group
Kevin C. Clark
Independendnt Health
Jim Gardner & Sons, Inc.
Lawley Insurance
Manning & Napier Advisors, LLC

Silvestri Architects, PC
TBrothers Property Inc.
Tops Friendly Markets
Ulrich Sign Co., Inc.
Upstate Pharmacy
R. Thomas and Christine O. Weeks

COMMUNITY SPOTLIGHT

The Lawn Kid



Nathan began receiving New Directions services needing a little help with structure, organization and getting his mind off electronics. He's very talkative and a great kid so when he had the idea of starting a business, his case worker encouraged him, and helped him lay out all his needs and goals.

Nathan began cutting lawns in May 2021 and when the neighbors saw his lawn mower breaking down, a single Facebook post resulted in Lowe's donating everything Nathan needed to get his business off the ground: shovels, racks, weed whacker, lawnmower and even a snowblower for the winter months!

Overwhelmed by the generosity, Nathan wanted to give back. In memory of his grandfather, he decided to cut 50 Veteran's lawns for free. Nathan was even featured in a story on WGRZ Channel 2!

A Positive Impact

Here at New Directions, we believe in the cycle of giving and we encourage youth to give back to their communities through a variety of volunteer activities.

During the holiday season, Emily helped her community by volunteering to ring The Salvation Army bell at Tops in Randolph! It was a wonderful experience and, despite the cold weather, she truly enjoyed it! Her favorite part was enthusiastically ringing the bell and she was really excited whenever someone would donate!

Volunteering allowed her to feel like she had made a positive impact on the lives of others, just like our supporters have made a positive impact on her life!



A Successful Egg Hunt



The 17th annual Egg Hunt hosted by Westons Mills Agency Operated Boarding Home (AOBH) was a huge success! More than 100 children enjoyed searching for 1,800 candy filled Easter eggs.

Youth from Westons Mills AOBH coordinate the activities each year and the sun came out just in time for the children to meet the 'Easter Bunny' (Steven, a Westons Mills AOBH youth) for a photo opportunity!

In addition to the Egg Hunt, the boarding home rallies the community, by organizing a food drive to benefit the Portville Food Pantry, collecting more than 100 pounds of nonperishable foods.

FOSTERING GOOD ALL-STARS

As an agency rich in more than 150 years of history, long-time and consistent donors are very important to us, and critical to the success of our organization and the individuals we serve. Donors listed below have made 10 or more donations with the latest being within the last five years. *

30+ YEARS

Anonymous
Edward and Kari Arcara
Larry C. Badgley
Lowell and Carol Brinnen
Kevin C. Clark
James and Judith Coder
James Cowe
Kevin A. Day^
Ellen Doyno
D. R. Chamberlain Corp.
Evening Optimist Club of Lockport
William and Bonnie Evert
Fr. John Schaus Council #4652
Carl and Ann Galante
Edward F. Gargala
Myrna Gebhard
Grigg Lewis Foundation, Inc.
Sally Guthrie

Harley Owners Group,
Niagara Falls Chapter
Arthur and Kathy Jackson
Nancy Kasprzak-Whitmore
Lisa C. Lange
Lions Club of Lockport
Joan M. Loyacano
Sylvia Moran
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J. Robert Oliver
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Paul and Lynda Sisti
Jean Skop
David and Marcia Stahl
St. Paul's United Church of Christ
Sharon Strassel

Eric and Sally Thom
Ulrich Sign Co., Inc.
Arumpanayil and Fathima Ummer
United Way of Buffalo and
Erie County
United Way of Greater Niagara
Thomas and E. Gail Walder
Joan Waterstrat
Donna E. Wollenberg
Zion Lutheran Church Missions

20-29 YEARS

Anonymous
Dorothy R. Bald
Gregory Jonathan Balzano
Wilson and Christine Barnes
Tom Cain
David^ and Martha Carnahan
Nanette M. Cosbey
Arthur K. Efron
Mary Eisenhower
Donna Fierle
F.T. and Anna C. Manley
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Michael Gillotte
Connie Griffith
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Hope United Methodist Women
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Steven and Carol Papapanu
Phillips Lytle LLP
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Wayne and Lori Rhinehart
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Slone-Melhuish Insurance
James and Carol Stitt
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ValPro Sanitary Supplies
Howard T. and Gretchen
VanRensselaer
William and Nancy Walsh
R. Thomas and Christine O. Weeks
Suzanne B. Wilson
Zippo Manufacturing Co.

5-19 YEARS

Amazon Smile
AmeriGas
Anonymous
Mary-Louise Clark
Colecraft Commercial Furnishings
Lori and Joseph DeCarlo
The Edward and Verna Gerbic
Family Foundation
Sharon Howe Sweeting
Kevin Joe
Manning & Napier Advisors, LLC
The Margaret Dermitt
Charitable Foundation

Susan J. Markel
Salvatore and Kay Marranca
John and Claudia Newton
Pamela Nichols
Parkview Health Services
Michael and Marcia Perkins

^Deceased

**If you find an error or omission, please accept our sincere apologies and contact us at 716.300.8113 so that we may correct our records.*

Kevin Quattrone
John T. Thompson Ph.D.
VanRensselaer & Son
Funeral Home
Wal-Mart Foundation
Whiting Foundation



Ski Club is a favorite activity for many youth at New Directions. For approximately 8 weeks during the winter, kids from our Wyndham Lawn and Randolph Campuses meet up at Holiday Valley in Ellicottville, for ski and snowboarding lessons. The progress kids make in that time is astounding and it inspires pride and a sense of accomplishment.

We are especially grateful to Holiday Valley and Holiday Valley Ski Patrol, who take excellent care of New Directions' kids, ensuring they enjoy the sport and have a positive experience – thank you!



New Directions' Henrietta G. Lewis Campus School provides a K-12 education that is tailored to meet individualized learning needs for both kids residing on our Wyndham Lawn Campus and youth from the surrounding community.

In June 2022, we celebrated eight seniors, including Rosemary (pictured above), who graduated from Henrietta G. Lewis Campus School and started the next chapter of their lives.

Congratulations!

FOSTERING GOOD FUTURES CLUB

Our monthly givers club provides dependable and sustainable support for the children and families served by New Directions.

We extend our sincere thanks to those who participated in our monthly giving program between July 1, 2021 and June 30, 2022.

You can help by becoming a monthly donor at www.FosteringGood.org/support.

Megan A. Johnson
Tobin and Leslie Disbro
Kevin Joe
Michael Gillotte

4511 Harlem Road
Amherst, New York 14226

Locations

WYNDHAM LAWN CAMPUS

HENRIETTA G. LEWIS CAMPUS SCHOOL
WAYNE A. SECORD THERAPUTIC
PRESCHOOL

6395 Old Niagara Rd
Lockport, NY 14094
Phone: (716) 433-4487

RANDOLPH CAMPUS

356 Main Street ER
Randolph, NY 14772
Phone: (716) 358-3636

SCIO OFFICE

4676 Route 19
Scio, NY 14880

CHAUTAUQUA HOUSE

Phone: 716-665-4448
Fax: (716) 665-5094

WESTONS MILLS HOUSE

Phone: (716) 372-1175
Fax: (716) 372-1607

BROADWAY HOUSE

Phone: (716) 391-1769

WARSAW OFFICE

2 W Buffalo Street
Warsaw, NY 14569

For more information about our
programs and services:



FosteringGood.org

SNYDER SQUARE NORTH

4511 Harlem Rd
Amherst, NY 14226
Phone: (716) 834-9413

ALBION OFFICE

243 S. Main Street, Suite 175
Albion, NY 14411

NIAGARA FALLS OFFICE

1750 Pine Ave
Niagara Falls, NY 14301